



## Lean canvas

Date : October 23, 2020 - All items on the board.

Barista

Thilaka

Participants (attended the meeting)

🟢 participant1@yopmail.com

Participants (not attended the meeting)

🟡 participant2@yopmail.com

🟡 participant3@yopmail.com

<div>PROBLEM</div> <div><ul style="list-style-type: none"><li>Ththht</li><li>Fxfddxf</li><li>Topic 2</li></ul></div>	<div>SOLUTION</div> <div><ul style="list-style-type: none"><li>Blue topic 1</li><li>My red topic 1</li></ul></div>	<div>UNIQUE VALUE PROPOSITION</div> <div><ul style="list-style-type: none"><li>Sasfaasf</li><li>Fddfsjdsfjasjdjvhhshhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh hhhhhhhhhhhhhhhhhhhh</li></ul></div>	<div>UNFAIR ADVANTAGE</div> <div><ul style="list-style-type: none"><li>Zccccxc</li><li>Xxx</li></ul></div>	<div>CUSTOMER SEGMENTS</div> <div><ul style="list-style-type: none"><li>Zxccc cccc</li><li>Xcvc vv</li></ul></div>
<div>EXISTING ALTERNATIVES</div> <div><ul style="list-style-type: none"><li>Xzzxxxxx</li><li>Xzxxxxx</li></ul></div>	<div>KEY METRICS</div> <div><ul style="list-style-type: none"><li>Gsh dvha sv</li><li>Xxx xxx</li></ul></div>	<div>HIGH-LEVEL CONCEPT</div> <div><ul style="list-style-type: none"><li>Ssss</li><li>My red topic1</li><li>Asdjasbdj</li></ul></div>	<div>CHANNELS</div> <div>No statements.</div>	<div>EARLY ADOPTERS</div> <div><ul style="list-style-type: none"><li>Thila ka</li><li>Edfkds skfj</li></ul></div>
<div><div><div>COST STRUCTURE</div><div><ul style="list-style-type: none"><li>Mlmsdlmf</li><li>Sdnfkdsnfk</li><li>Dsnfksfk</li><li>Jsdbkjbfds</li><li>Sjbdcjbs</li><li>Sadjfhjvajva</li></ul></div></div><div><div>REVENUE STREAMS</div><div><ul style="list-style-type: none"><li>Kndfsksnd</li><li>Dskjnfkdskfkj</li><li>Sdkfnksndf</li><li>Dsjfkjjsbdf</li><li>Dsklfknsdnf</li><li>Jksndkdjsfn</li></ul></div></div></div>				
<div>MARKET RESEARCH</div> <div><ul style="list-style-type: none"><li>Dkfnkndg</li><li>Dkfnkdnfd</li><li>Dfn,snd</li><li>Dsjfkksfk</li><li>Sndsnddfn</li><li>Knsdknsksdnf</li><li>Knsakndsfsk</li><li>Skadskdjd</li><li>Ajdnkasnd</li><li>Dsfmsdnfsdbnm</li></ul></div>				

## PROBLEM

Statement : Ththht

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Fxfddxf

Discussed: 0 time(s)

Created by: Participant one

Actions:

Comments:

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Statement : Topic 2

Discussed: 1 time(s)

Created by: Thilaka

Actions:

Comments:

Thilaka  
comment3  
2020-10-23 15:19:21

Thilaka  
comment2  
2020-10-23 15:19:18

Thilaka  
comment 1  
2020-10-23 15:19:15

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## SOLUTION

Statement : Blue topic1

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : My red topic1

Discussed: 2 time(s)

Created by: Thilaka

Actions:

- dff  
fddddd

Comments:

Participant one  
sdsdfs  
2020-10-23 12:51:22

Participant one  
sdffdssdf  
2020-10-23 12:51:20

Participant one  
dsdsfdsff  
2020-10-23 12:51:18

Participant one  
dfgdf  
2020-10-23 12:51:17

Participant one  
assss  
2020-10-23 12:50:27

Thilaka  
xzzxcz  
2020-10-23 12:50:22

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# UNIQUE VALUE PROPOSITION

Statement : Sasfaasf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement :

[illegible]

Discussed: 1 time(s)

Created by: Thilaka

**Actions:**

- `xccvcxv`  
`cccccc`
- `dddddd`  
`sdsf`

Comments:

## Thilaka

ccc

2020-10-23 12:55:18

## Thilaka

CCCC

2020-10-23 12:55:16

## Thilaka

cccc

2020-10-23 12:55:14

## Thilaka

skdsdfsdf

2020-10-23 12:54:35

## Thilaka

sdlfsdlf;dsl

2020-10-23 12:54:33

## Thilaka

sdds, fm,

2020-10-23 12:54:31

# UNFAIR ADVANTAGE

Statement : Zccccxc

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Xxx

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

Thilaka

gnkdgnkdfjg

2020-10-23 15:04:04

Thilaka

bjfjsdbjdffb

2020-10-23 15:04:02

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## CUSTOMER SEGMENTS

Statement : Zxcxcxcxc

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Xcvcvv

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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## EXISTING ALTERNATIVES

Statement : Xzzxxxxx

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Xzxxxxx

Discussed: 0 time(s)

Created by: Thilaka

Actions:

- zxxxxx  
sddsadss

Comments:

Thilaka

xzcxxcxc

2020-10-23 12:57:40

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## KEY METRICS

Statement : Gshdvhasv

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Xxxxxx

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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## HIGH-LEVEL CONCEPT

Statement : Ssss

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : My red topic1

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Asdjasbdj

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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## EARLY ADOPTERS

Statement : Thilaka

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Edfkdsfj

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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# COST STRUCTURE

Statement : Mlmsdlmf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Sdnfkdsnfk

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Dsnfksfkh

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Jsdbkjbfds

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Sjbdcjbs

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Sadjfhjvajva

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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## REVENUE STREAMS

Statement : Kndfsknd

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Dskjnfkdskfkjfkf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Sdkfnksndf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Dsjfkjjsbdf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---



Statement : Dsklfnsdnf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Jksndkdjsfn

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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# MARKET RESEARCH

Statement : Dkfnkndg

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Dkfnkdnfd

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Dfn,snd

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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Statement : Dsjfkkfsk

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Sndsnddfn

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Knsdknskdnf

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---



Statement : Knsakndsfk

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Skadskdjd

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Ajdnkasnd

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

---

Statement : Dsfmsdnfsdbnm

Discussed: 0 time(s)

Created by: Thilaka

Actions:

Comments:

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